



**Industries Commissioner,
Government of Gujarat
GoG-AMA Centre for International Trade**



**Programme on
International Trade**

Two Sundays, December 16 and 23, 2018 • 9.30 a.m. to 5.00 p.m.

FOR ONLINE REGISTRATION AND PAYMENT, PLEASE CLICK

[HTTP://WWW.AMAINDIA.ORG/MANAGEMENT-TRAINING-AND-DEVELOPMENT-PROGRAM](http://www.amaindia.org/management-training-and-development-program)

Venue: Hotel Yuvraj, Near Central Bus Stop, VADODARA

Content:

- Day-1 :**
- What is Export – Concept of Exports, how – where & why to Export
 - Gujarat leading export hub
 - Export EDI procedures & documentations in exports both Air & Sea
 - Role of Indian customs in exports for both Air & Sea
 - How & What to Export by Air and Sea Freight & Land
 - Various government and non-government agencies associated with Exports
 - Role of ports and ICD , CFS , warehouses to facilitate exports movements & how exporters can get connected to ICD/CFS
 - Who is a freight forwarder , NVOCC and how does it work and role of freight forwarder & NVOCC in executing export orders
 - What is SEA & AIR Freight Pre& Post shipment documentations
 - What is Sea cargo consolidation and Air cargo consolidation
 - How to calculate Air and Sea freight.
 - Potential areas and various commodities exports out of Gujarat
 - Upcoming Industrialization in Gujarat to enhance exports
 - Business Opportunities in Gujarat to increase Trade & Commerce
- Day-2 :**
- What is Import – Import Operations & Procedures and Letter of Credits
 - How the goods are shipped for imports into India & Importance and Role of Customs for Imports into India.
 - Import documentations , Import procedures / flow chart and process flow of imports & Various schemes of Imports Customs Clearances in India.
 - Importance of High Sea Sales and Switch BLs & Letter of credits for importing goods.
 - Which goods are Imported into India & different types of products.
 - INCO terms – broad coverage
 - Cost cutting techniques in Export and Import operations & movements.
 - Role of Transport as an element of Logistics in Exports & Imports
 - What is SEZ , what is meant of SEZ and What is SEZ unit and Benefits & role of SEZ for imports and exports.

