



Industries Commissionerate,  
Government of Gujarat  
GoG-AMA Centre for International Trade



Programme on  
**LETTER OF CREDIT and UCPDC**  
**(For Importers and Exporters)**

Wednesday, December 5, 2018 • 9.30 a.m. to 5.00 p.m.

**Venue :** Torrent-AMA Management Centre, Core-AMA Management House,  
AMA Complex, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015

Traders and manufacturers engaged in international business of import and export have to deal with Letter of Credit (referred to as L/C) as a means of securing payment. Various documents like Bill of Lading, Certificate of Origin and Insurance Policy are called for under L/C. Unless the exporter submits the documents properly and strictly in conformity with the L/C obtaining payment will become difficult.

As L/C is issued subject to a set of rules called UCPDC (Uniform Customs and Practices for Documentary Credit) comprehensive understanding of various Articles under UCPDC becomes essential for importers and exporters who deal with L/C. Similarly they must be aware of International Standard Banking Practices (called ISBP). The bankers who deal with L/C need to have comprehensive knowledge of these Rules.

In order to enable the importers and exporters to understand the concept and mechanism of L/C and precautions to be taken by them while dealing with L/C this program "LETTER OF CREDIT and UCPDC" has been designed with simple and easy explanation of concepts and their practical application by bankers and customers.

**CONTENT OF THE PROGRAM**

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| 1. Meaning and Concept of L/C (with examples)  | 6. Precautions to be taken by Importer and Exporter |
| 2. Bank's Norms and Regulatory Guidelines      | 7. Understanding Important Articles under UCPDC     |
| 3. How L/C Mechanism works and its process     | 8. Understanding Important Clauses under ISBP       |
| 4. Various Documents to be submitted under L/C | 9. Various Types of L/C                             |
| 5. Negotiation of Bills under L/C              | 10. Questionnaire on LC, UCPDC and ISBP             |

**WHO CAN PARTICIPATE:** Exporters, Importers, Consultants and Intermediaries can join. Junior executives in Trade Finance departments of Banks will also find this program useful.

**Faculty :** **Mr. K. RAJASEKARAN,**  
Former AGM: **Global Trust Bank Ltd.** and Ex-trainer: **State Bank of Travancore**

**Fee :** Rs.1200/- per participant inclusive of GST. Fee includes course fee, cost of reading material, lunch & refreshment. Cheque should be drawn in favour of "**Ahmedabad Management Association**". **If you wish to avail GST Credit, please provide your GST Number. Tax Invoice will be issued on receipt of your GSTN.**

**Programme on LETTER OF CREDIT and UCPDC** **December 5, 2018**

**REGISTRATION FORM:** Please fill-in and return this form along with participation fee to:  
**Ahmedabad Management Association,** Dr. Vikram Sarabhai Marg, ATIRA Campus, Ahmedabad 380 015.  
Mobile: 9537407187, 7069940917, 7203030990 • Phone: 079-26308601-2-3-4-5 • Fax: 079-26305692  
E-mail: ama@amaindia.org • Website: www.amaindia.org • Android Mobile App: AMA-Ahmedabad amaIndia.org  
Cheque should be drawn in favour of "**Ahmedabad Management Association**".

<b>Name(s)</b>	<b>Position</b>
1. _____	_____
2. _____	_____
<b>Organization:</b> _____	
<b>GST No.:</b> _____	<b>AMA GST No.: 24AAATA 5881D1Z0</b>
<b>Address:</b> _____	
<b>Telephone(s):</b> _____	<b>Mobile:</b> _____
<b>E-mail:</b> <input type="text"/>	