Industries Commissionerate,
Government of Gujarat

GoG-AMA Centre for International Trade

AHMEDABAD MANAGEMENT ASSOCIATION

Seminar on

High Sea Sales & Imports (Procedure and Formalities) w.r.t.- GST

Saturday, June 16, 2018 - 9.30 a.m. to 1.00 p.m.

Venue: Torrent-AMA Management Centre, Core-AMA Management House, ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015

Rationale : "High Sea Sales" as a concept is peculiar to India. The importers and local buyers very often undertake this transaction without understanding of nuances involved.

Since India is a massive market for imported goods, complete understanding of **High Seas Sale**, its process and legal implications will help all concerned parties to minimize the losses and expand their business.

Due to wide spread practice of High Seas sales transactions, recently announced GST Law & Rules too have made specific provision to cover such transactions.

Objective : The objective of this Half day seminar is to acquaint the participants with concept of High Seas sale, documentation and procedure, compliances, Rules involved w.r.t **Foreign Trade Policy, Customs, GST and other applicable Laws.**

For Whom : The program would be of use and interest to all Importers, Indenting Agents, Dealers in imported goods as well as user industrial segment, besides Financial and Commercial Mangers involved with import function.

Contents :

- Concept – High Seas Sale, Import, Importers, Import duties, Assessable value, Assessment.
- Foreign Trade Policy and High Seas Sale
- Customs and High Seas Sale
- Procedure and Formalities
- High Seas Sale Agreement- Do's and don'ts
- High Seas Sale and Air Shipment
- High Seas Sale v/s Pre – meditated sale
- **High Sea Sale & GST**
- Benefits under High Seas Sale Transaction
- Miscllaneous
- Question Answer

Faculty : **Mr. S.M. Chaturvedi,** M.Com., LL.B(Gen.), P.G.D.B.A., P.G.D.E.M., P.G.D.P.R., P.G.D.I.R., & P.M) is a management consultant in International Business besides being a visiting faculty with leading Institutes of Management in India. He is corporate trainer and Motivational speaker who has conducted more than 5000 seminars on all India basis besides over 200 In-company Training Programs. He possesses over 17 years of Corporate experience and over 30 years of consultancy experience catering to corporate cliental.

Fee : Rs.700/- per participant inclusive of GST. Fee includes course fee, cost of reading materials, lunch and refreshment. The cheque may please be drawn in the name of 'Ahmedabad Management Association.'

Seminar on High Sea Sales & Imports (Procedure and Formalities) w.r.t.- GST **June 16, 2018**

Registration Form: Please fill-in and return this form along with participation fee to:
Ahmedabad Management Association, ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015
Ph.: 079-26308601-06 • **Mobile:** 9537407187, 7069940917 • **Fax:** 079-26305692 • **E-mail:** ama@amaindia.org
Website: www.amaindia.org • **Android Mobile App:** AMA-Ahmedabad amaIndia.org

Name(s) Position

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Organisation:

GST No.: AMA GST No.: **24AAATA 5881D1Z0**

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