



Industries Commissionerate,
Government of Gujarat

**GoG-AMA Centre for International Trade
Certificate Programme on**

Exports and Imports

[Batch-100] Specially Designed for SSI Units and Businessmen
(Conducted in English / Hindi / Gujarati Language) 28 class sessions
(Monday to Saturday - 8.00 to 10.00 a.m.)
Starting from March 19 to April 19, 2018

Venue: Torrent-AMA Management Centre, Core-AMA Management House
AMA Complex, Dr. Vikram Sarabhai Marg, Vastrapur, Ahmedabad 380 015



This programme is specially designed for entrepreneurs, executives working in small / medium industries, students of management and persons interested in starting Export-Import Business. This programme which is conducted in English/Gujarati/Hindi will provide useful guidelines on Export-Import Procedures and Documentations.

Topics to be covered

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| <ul style="list-style-type: none"> • Introduction to Exports & Imports • Fundamentals- Basic Laws • Fundamentals- Laws, Rules, Regulations • Classification & Taxation of Imports & Exports • How to Start- Initial Establishment • Initial Registration- IEC • Other Registrations-RCMC, etc. • VAT + CST on Exports/Imports • How to determine Export Products • How to find overseas buyers • Export Sampling • Export Costing & Pricing • Incoterms- FOB/C&F/CIF | <ul style="list-style-type: none"> • Exports/Imports Payment Terms- Advance/LCs/DP/DA/ Open A/c, Escrow A/c, Barter Deal • Export Order Execution Process • Export Credit Insurance • Export Inspection & Quality Control • Excise Vis-à-Vis Exports • Customs Clearance • Drawback • Duty Exemptions • 100% EOU/SEZ • Imports & Reimports • Analysis of Export & Import Documents |
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Faculty : Mr. S.V. Modi, Import/Export Consultant

Fee : Concessional fee of Rs.4000/- per participant inclusive of GST. Fee includes course fee, cost of reading material and refreshments. **Certificate would be issued to participants those who have minimum 80% attendance.**

Programme on Exports and Imports [For SSI Units and Businessmen] March 19 to April 19, 2018

Registration: Please fill-in and return this form along with participation fee to :

Ahmedabad Management Association

Torrent-AMA Management Centre, Core-AMA Management House, ATIRA Campus, Ahmedabad 380015.

Phone: 079-26308602-5 • **Mobile:** 9537407187, 7069940917, 7203030990

Fax: 079-26305692 • **E-mail :** ama@amaindia.org • **Website :** www.amaindia.org

Cheque should be drawn in favour of "Ahmedabad Management Association".

Name(s)	Position
1.	
2.	
Organisation:	
GST No.:	AMA GST No.: 24AAATA 5881D1Z0
Address:	
	Pin Code:
Phone:	Mobile:
E-mail:	