

Programme on

The Power of Teamwork

Saturday, August 12, 2017 – 9.30 a.m. to 5.00 p.m.



Venue : Torrent -AMA Management Centre, Core-AMA Management House, AMA Complex, ATIRA Campus, Ahmedabad 380 015

“A team of professionals will always be beaten by a professional team.”

– Pele (Brazilian Football Player)

What is the difference between a team and a random group of people (or say mob) ?

Your answer to that question is probably something like this : “The members of a team share a common goal and are committed to working together to achieve it.”

But how does a leader get this commitment from a team ? How do you get a diverse group of people to even agree on a common goal ? How do you sustain a team’s commitment and enthusiasm over time ? Is there more to being a team than sharing a goal ?

The creation of a team is an evolutionary process. Launching a team involves creating a team identity, a common purpose, and a common vision to which all are committed. The team needs ground rules to reduce conflict and facilitate group processes. And each member needs a role in the team and goals to achieve.

Sustaining a team involves continually revisiting and renewing the common purpose and vision. The team needs feedback on progress toward goals and acknowledgement of achievement. All of these activities reinforce team identity, inspire team members, and enhance their ability to work together productively.

In this workshop, you will learn tools and techniques to help you build a team out of a bunch of individuals, nurture their ability to work productively together, and sustain their commitment and enthusiasm over time.

Objectives : To imbibe qualities of an effective team member as well as a team leader; To develop synergistic approach in tasks; To promote a positive climate where each team member experiences growth, both as a team member as well as, as an individual.

- Contents** :
- Program Overview
 - Elements of Effectiveness
 - Communicate Openly & Candidly
 - Respect Diversity
 - Use a Rational Problem Solving Process
 - Commit to Excellence
 - Pull the Weeds (Non-Performers/Nuisance Elements)
 - Harmony in Human Relationships
 - Manager v/s Leader
 - Put the Team First
 - Be Part of the Solution, Not the Problem
 - Ask & Encourage the Right Questions
 - Build Trust
 - Promote Interdependent Thinking
 - Program Sum-up

Methodology : Discussions, Exercises, Video Films, Management Games, Case Studies, etc.

Who Should Attend ? : All levels of Executives, Officers and Managers from different functions. The training will enhance their professional and personal excellence. It will also enable them to discover the key points through a mixture of powerful techniques for improving overall team performance.

Faculty : **Mr. HIREN VAKIL**, Corporate Trainer & Management Consultant, Mumbai

Fee : Rs.1600/- per participant inclusive of Service Tax. Concession for Member 10%, Patron Member 20%. Fee includes course fee, cost of reading material, lunch & refreshments. The cheque may please be drawn in the name of ‘Ahmedabad Management Association.’

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REGISTRATION FORM: Please fill-in and return this form along with participation fee to:

Ahmedabad Management Association, Dr. Vikram Sarabhai Marg, ATIRA Campus, Ahmedabad 380 015. Phone: 079-26308601-5
Mobile: 9537407187, 7069940917, 7203030990 • Fax: 079-26305692 • E-mail: ama@amaindia.org • Website: www.amaindia.org
Android Mobile App: AMA-Ahmedabad amaIndia.org

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