



Industries Commissionerate,  
Government of Gujarat  
GoG-AMA Centre for International Trade



Practical Seminar on  
**How to Set up  
Export-Import Business**

Thursday, July 20, 2017 - 9.30 a.m. to 5.00 p.m.

**Venue:** Torrent-AMA Management Centre, Core-AMA Management House, ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015

**Rationale :** During past decade Indian Economy has tried to integrate with Global Economy. This has created wide awareness in Indian trade and business fraternity about immense opportunities available in Import-Export business.

At times knowledge is lacking among new entrants about the modalities involved in entering Foreign Trade.

**Objective :** The objective of this one day workshop is to acquaint the participants on “**How to Set-up Export-Import business**”.

- Contents :**
- Concepts in Import-Export
  - Organising for Import-Export and registration process
  - Identification of product-Determinants
  - Identification of overseas buyer and customer
  - Sources of Information
  - Payment mechanism in International business
  - INCO Term- 2010
  - Import-Export documentation and procedure
  - Miscellaneous
  - Question-Answer

**Special Features :** All the above and other related topics will be discussed based on live examples and case studies.  
*All the topics will be discussed based on Finance Bill 2017-18 and new Foreign Trade Policy 2015-20 as updated.*

**Faculty :** **Mr. S.M. Chaturvedi**, Legal Corporate Advisor, Export-Import. Over 16 years of corporate experience as Secretary, Manager & Executive Director with leading Public Ltd. Companies and over 28 years of consulting experience.

**Fee :** Concessional fee of Rs.1000/- per participant. Fee includes course fee, cost of reading materials, lunch and refreshments.

**Programme on How to Set up Export-Import Business** **Thursday, July 20, 2017**

**Registration Form:** Please fill-in and return this form along with participation fee to:  
**Ahmedabad Management Association**, ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015  
**Ph.:** 079-26308601-05 • **Mobile:** 9537407187, 7069940917 • **Fax:** 079-26305692 • **E-mail:** ama@amaIndia.org  
**Website:** www.amaIndia.org • **Android Mobile App:** AMA-Ahmedabad amaIndia.org

Name(s)	Designation
1.	
2.	
Organisation:	
Address:	
	Pin Code:
Phone:	Mobile:
E-mail: <input type="text"/>	