



**Programme on  
Mergers and Acquisition**

**Saturday, July 29, 2017 - 9.30 a.m. to 12.30 p.m. (3 hours)**

**Venue:** Torrent-AMA Management Centre, Core-AMA Management House,  
AMA Complex, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015

Growth is imperative for business and with country poised at cusp of high GDP growth, companies shall have to implement out of box thinking to encash opportunities at short time. Consolidation, competitiveness and being ahead of growth curve are the key buzz words for businesses now.

Managers deploy various technics like product/market portfolio enhancement and also diversification but key is how quick one implements ahead of its peer group.

M&A is one such process currently in use by many companies to be ahead of curve. The Owners are no more shy and the laws have been simplified for inbound and outbound acquisitions, besides companies already reaping fruits of their earlier M&A initiatives.

The course will cover following:

- Why M&A
- Why people Sell and Buy
- The process of M&A and its Variants
- Growth Drivers
- Valuation Methods
- What to look in target companies
- Legal Agreements
- Synergies and Integration

**Faculty :** Mr. Sunil Kanojia

**Fee :** Nominal Registration fee Rs.800/- per participant inclusive of Service Tax.  
Fee include programme fee, book and refreshments.

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**July 29, 2017**

**Registration Form:**

Please fill-in and return this form along with participation fee to:

Ahmedabad Management Association, AMA Complex, Dr. Vikram Sarabhai Marg,

Ahmedabad 380 015, Phone: 079-26308601-5 • Mobile: 9537407187, 7069940917

E-mail: ama@amaindia.org • Website: www.amaindia.org

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Name(s)	Position
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