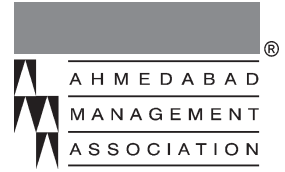




Industries Commissionerate,  
Government of Gujarat

**GoG-AMA Centre for International Trade**



## Certificate Programme on **Exports and Imports**

[Batch-93] Specially Designed for SSI Units and Businessmen  
(Conducted in English / Hindi / Gujarati Language) 28 class sessions  
(Monday to Saturday - 8.00 to 10.00 a.m.)  
Starting from June 5 to July 6, 2017

**Venue:** Torrent-AMA Management Centre, Core-AMA Management House  
AMA Complex, Dr. Vikram Sarabhai Marg, Vastrapur, Ahmedabad 380 015

This programme is specially designed for entrepreneurs, executives working in small / medium industries, students of management and persons interested in starting Export-Import Business. This programme which is conducted in English/Gujarati/Hindi will provide useful guidelines on Export-Import Procedures and Documentations.

### Topics to be covered

- |   |   |
|---|---|
| <ul style="list-style-type: none"> <li>• Introduction to Exports &amp; Imports</li> <li>• Fundamentals- Basic Laws</li> <li>• Fundamentals- Laws, Rules, Regulations</li> <li>• Classification &amp; Taxation of Imports &amp; Exports</li> <li>• How to Start- Initial Establishment</li> <li>• Initial Registration- IEC</li> <li>• Other Registrations-RCMC, etc.</li> <li>• VAT + CST on Exports/Imports</li> <li>• How to determine Export Products</li> <li>• How to find overseas buyers</li> <li>• Export Sampling</li> <li>• Export Costing &amp; Pricing</li> <li>• Incoterms- FOB/C&amp;F/CIF</li> </ul> | <ul style="list-style-type: none"> <li>• Exports/Imports Payment Terms- Advance/LCs/DP/DA/ Open A/c, Escrow A/c, Barter Deal</li> <li>• Export Order Execution Process</li> <li>• Export Credit Insurance</li> <li>• Export Inspection &amp; Quality Control</li> <li>• Excise Vis-à-Vis Exports</li> <li>• Customs Clearance</li> <li>• Drawback</li> <li>• Duty Exemptions</li> <li>• 100% EOU/SEZ</li> <li>• Imports &amp; Reimports</li> <li>• Analysis of Export &amp; Import Documents</li> </ul> |
|---|---|

**Faculty :** Mr. S.V. Modi, Import/Export Consultant

**Fee :** Concessional fee of Rs.4000/- per participant. Fee includes course fee, cost of reading material and refreshments. **Certificate would be issued to participants those who have minimum 80% attendance.**

**Programme on Exports and Imports [For SSI Units and Businessmen]**

**June 5 to July 6, 2017**

**Registration:** Please fill-in and return this form along with participation fee to :

**Ahmedabad Management Association**

Torrent-AMA Management Centre, Core-AMA Management House, ATIRA Campus, Ahmedabad 380015.

**Phone:** 079-26308601-6 • **Mobile:** 9537407187 • **Fax:** 079-26305692 • **E-mail :** ama@amaindia.org

**Website :** www.amaindia.org

Cheque should be drawn in favour of "Ahmedabad Management Association".

Name(s)	Position
1.	
2.	
Organisation:	
Address:	
	Pin Code:
Phone:	Mobile:
E-mail:	<input type="text"/>