



**Industries Commissionerate,  
Government of Gujarat**



## **Programme on Letter of Credit & Exporters – Importers**

**Friday, June 23, 2017 - 9.30 a.m. to 5.00 p.m.**

**Venue:** Torrent-AMA Management Centre, Core-AMA Management House, ATIRA Campus,  
Dr. Vikram Sarabhai Marg, Ahmedabad 380 015

- Rationale** : Letters of Credit form an Integral part of International Trade. Importers, Exporters world over as well as their respective banks deal with Letters of Credit on a regular basis. The transactions under LCs provide much needed security of payment to an exporter and assurance of delivery to the exporter. It is observed that knowledge in this vital area is always not up to date with the organizations operating under this mechanism.
- Objective** : The objective of this one day workshop is to acquaint the participant with final aspects of Letters of Credit and help in saving on account of bank charges transaction cost for exporters and landed cost of import for importers.
- For Whom** : The programme would be of use and interest to all exporters, importers and professionals associated with International Business besides “Deemed Exporters”.
- Contents** : • Concepts in Letter of Credit, Elements of Export Import Contract  
• Exporters & Letters of Credit, Importers Letters of Credit  
• Definitions & parties to Letters of Credit, Different types of Letters of Credit  
• Confirmation & amendments of Letters of Credit  
• Negotiations & Settlements  
• INCO Terms & UCP – 600 – Features
- Faculty** : **Mr. S.M. Chaturvedi**, Legal Corporate Advisor, Export-Import. Over 16 years of corporate experience as Secretary, Manager & Executive Director with leading Public Ltd. Companies and over 28 years of consulting experience.
- Fee** : Concessional fee of Rs.1000 per participant. Fee includes course fee, cost of reading materials, lunch and refreshments. The cheque may please be drawn in the name of ‘Ahmedabad Management Association.’

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**June 23, 2017**

**Registration Form:** Please fill-in and return this form along with participation fee to:  
Ahmedabad Management Association, AMA Complex, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015,  
Phone: 079-26308601-5 • Mobile: 9537407187, 7069940917 • E-mail: ama@amaindia.org  
Website: www.amaindia.org • Android Mobile Application: AMA-Ahmedabad amaIndia.org

<b>Name(s)</b>	<b>Designation:</b>
1. _____	_____
2. _____	_____
<b>Organization:</b>	_____
<b>Address:</b>	_____
	<b>Pin Code:</b>
<b>Telephone(s):</b>	<b>Mobile:</b>
<b>E-mail:</b>	_____